



# Your trusted Kinaxis supply chain planning partner

## Unleash the full potential of your supply chain

When it comes to Kinaxis, you deserve a partner who knows how to deliver. Spinnaker SCA is the only Kinaxis partner that's mastered the full Maestro suite – S&OP, Demand Planning, Supply Planning, MEIO, and more. With us, you get a practical approach formed by years of hands-on experience, actionable insights, and tangible results that move the needle forward. At Spinnaker SCA we don't just consult—we transform.

## Our Kinaxis experts are legends

Our consulting fellows are the Kinaxis all-stars you didn't know you needed, with 15+ years of experience delivering complex solutions. Backed by a team of certified solution architects, we've got the technical skills, tools, and real-world process knowledge to ensure your Kinaxis project is a hit. You'll see thoughtful implementations, better quality outcomes, and ROI that makes your CFO smile sooner than later.

## We deliver smart results

Supply chain headaches? We've seen it all: Data silos, clunky processes, poor adoption—your supply chain's greatest hits. But unlike others, we don't just point out the problems. We fix them. With Kinaxis' industry-leading platform and our expertise, we turn chaos into clarity, giving you a data-driven, agile supply chain that boosts service levels, trims costs, and puts you miles ahead of the competition.

## What we bring to the table

### Roadmaps that lead somewhere

Forget vague strategies and endless meetings. Our roadmaps give you an actionable plan to tackle your toughest supply chain challenges.

- **Data transformation roadmaps:** Clear out technical debt and get your data in fighting shape
- **End-to-end SCP roadmaps:** Chart a course for supply chain domination, one phase at a time

### Implementations that work

We don't just deploy Kinaxis—we tailor, test, and get it working flawlessly. From blueprinting to hypercare, we're there every step of the way.

- **Process design that makes sense:** Aligning business workflows with Kinaxis magic
- **Data that behaves:** Integration done right
- **Real user testing:** SIT, UAT, and post go-live care to keep things running smoothly

### Enhancements that grow with you

Your business doesn't stand still, and neither should your supply chain. From embedded algorithms to multi-echelon inventory optimization, we help you get and stay ahead.

### Managed services for the long haul

Need a pit crew? We've got you covered. From tech support to Center of Excellence coaching, we keep your supply chain humming.

## Pragmatic, agile & focused on your success

### Assessment & Strategy Development

We start with a comprehensive evaluation of your supply chain's current state and challenges, then craft a tailored roadmap to achieve your goals. This ensures alignment between strategic objectives and actionable implementation plans, setting the foundation for long-term success.

### Continuous Improvement & Scalability

Supply chains are dynamic, and so are our solutions. Spinnaker SCA continuously collaborates with your team to refine, expand, and enhance capabilities over time, ensuring your supply chain technology remains agile and aligned with evolving business needs.

### Configuration, Customization & Training

Our approach ensures that Kinaxis solutions are fully tailored to meet your specific business needs. With our solution architects we configure & customize to align systems with your operations for maximum impact. We then equip your team with the knowledge and confidence to drive adoption and proficiency.

### Tangible Benefits & Outcomes

We deploy Kinaxis solutions that rapidly scale and enable a seamless integration of your supply chain operations, ensuring alignment across demand, inventory, and production for seamless performance. Our solutions are designed to deliver measurable outcomes that maximize the return on your technology investments

## Why choose Spinnaker SCA?

We don't just implement Kinaxis solutions—we partner with you to transform your supply chain. With decades of experience and the sharpest minds in the supply chain planning business, we deliver real-world, tangible results. Whether you're simplifying chain complexities, chasing greater agility, or just tired of costly inefficiencies, we're here to help with smarter strategies, faster execution, and better outcomes—all tailored to your business.

As a global leader in designing and building agile supply chains, we have a proven track record of delivering solutions that work, resulting in significant efficiency gains and cost reductions for our clients. Our experience allows us to offer tailored insights and strategies specifically designed to meet your business's unique challenges, regardless of industry.

Spinnaker SCA is uniquely positioned as a trusted advisor and implementation partner for Kinaxis:

- **Proven industry leadership:** Decades of experience delivering transformative supply chain solutions.
- **Full Kinaxis vision delivery:** The only partner to deploy the complete Kinaxis Maestro suite in diverse industries
- **Actionable insights:** Deliverables that are grounded in real-world expertise, designed to drive immediate impact
- **Customer-centric approach:** Every solution is tailored to your business, ensuring alignment with your strategic objectives

At Spinnaker SCA, we are committed to an outcome-focused approach, ensuring that the solutions we provide solve both immediate challenges and also drive long-term business growth. By aligning our projects with your strategic objectives, we maximize the return on your investment and help you achieve sustainable success.

### Let's connect

Reach out today to explore how Spinnaker SCA can support your supply chain transformation. We're here to help you navigate the complexities of modern supply chain management and unlock new opportunities for success:

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